

Peak Performance: Reaching Beyond HRPA Peel - May 6 2021



What's possible
for you in your
work?

Jennifer Britton

Potentials Realized.com
Reconnecting Workspaces.com



WELCOME TO OUR SESSION

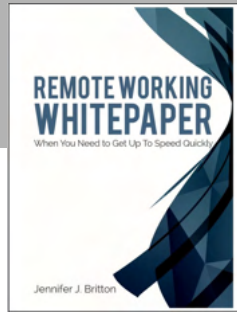
Team Development is a core part of organizational success. In today's presentation we are going to explore



1 WHAT DO YOU WANT TO GET OUT OF TODAY'S SESSION?

2 WHAT IS IMPORTANT ABOUT TEAMS?

3 WHAT SKILLS AND PRACTICES DO YOU HAVE AROUND COACHING?



REMOTE ENABLERS

THE 7 CS - REMOTE ENABLERS FROM
THE REMOTE WORKING WHITEPAPER - MARCH 2020



Download a copy at <https://bitly.com/remoteworkwhitepaper>

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7 REMOTE ENABLERS

RECONNECTING WORKSPACES

In Getting Up To Speed – the Remote Working Whitepaper, I shared 7 areas which help to accelerate and amplify teamwork, conversations and results in the online, remote and virtual space. Consider each of these 7 areas in your area and what you are doing to make them more explicit or clear.

COMMUNICATION

CLARITY

CONNECTION

CULTURE

CONSISTENCY

COLLABORATION

COMMUNITY

REFERENCE: BRITTON: EFFECTIVE VIRTUAL CONVERSATIONS, 2017 AND
RECONNECTING WORKSPACES, 2021










15 GO-TO RESOURCES FOR VIRTUAL CALLS

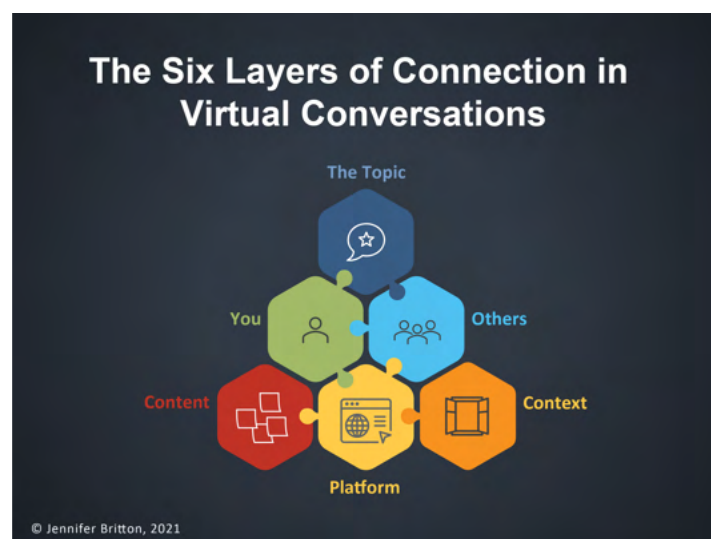
CURIOUS ABOUT WHERE TO GO WITH AMPLIFYING YOUR VIRTUAL WORK?

HERE ARE 15 STARTING POINTS FOR MAGNIFYING YOUR GRAPHICS, POLLS, VIDEOS, SURVEYS AND MEMBERSHIP SITES.

- | | | |
|---|--|--|
| <div> Graphics</div> <ul style="list-style-type: none">• Unsplash• Adobe Stock• Pixabay | <div> Video Creation</div> <ul style="list-style-type: none">• Lumen5• Adobe Spark | <div> Membership Sites</div> <ul style="list-style-type: none">• Mighty Networks• Kajabi• Teachable• Thinkifiic• Ruzuku• Facebook Units |
| <div> Polls</div> <ul style="list-style-type: none">• Built into your platform• Mentimeter | <div> Surveys</div> <ul style="list-style-type: none">• Survey Monkey• Google Forms | |

IN THE REMOTE SPACE, THINGS NEED TO BE MORE INTENTIONAL.

WHAT IS THE ENVIRONMENT YOU WANT TO CREATE?

[illegible]

PERC – PERFECT CALL FORMULA



GREAT CALLS IN THE VIRTUAL SPACE HAVE COMMON ELEMENTS. THEY HAVE A FOCUS ON PROCESS, ENGAGEMENT, RESULTS AND CONNECTION.

WORK THROUGH THE FOLLOWING WORKSHEET, THINKING ABOUT WHAT YOU CAN INCORPORATE INTO YOUR PROGRAMMING.

PROCESS: Frameworks, Steps

ENGAGEMENT: Getting people active

RESULTS: What are you aiming for?

CONNECTION: To you, your content, context, others. Creates connection & trust

COACHING CORNERSTONES



WHETHER WE ARE COACHING INDIVIDUALS, GROUPS OR TEAMS, RESEARCH FROM THE INTERNATIONAL COACHING FEDERATION FOUND THESE CORNERSTONES OF THE COACHING CONVERSATION.

WORK THROUGH THE FOLLOWING WORKSHEET, THINKING ABOUT WHAT YOU CAN INCORPORATE INTO YOUR CONVERSATIONS.

Goal Setting

Accountability

Action

Awareness

GROW MODEL - WHITMORE ET AL.



GREAT COACHING CONVERSATIONS ARE OFTEN FRAMED BY THE GROW MODEL
WORK THROUGH THE FOLLOWING WORKSHEET, THINKING ABOUT WHAT YOU CAN
INCORPORATE INTO YOUR CONVERSATIONS.

GOALS

Reality

Options

Wrap Up

COACHING OBSERVATION

GOAL

FOCUS

DATE

REALITY

OPTIONS

WRAP UP

QUESTIONS

AWARENESS

ACTION



Powerful Questions

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Check out more resources at EffectiveVirtualConversations.com



SUPPORTS- JENNIFER AND POTENTIALS REALIZED

I hope you will consider joining us for a future virtual program offered for Coaches, Business Owners and Virtual Facilitators. Programs can be customized and rolled out in-house with your team or group (5+ members) Contact Jennifer Britton at info@potentialsrealized.com to learn more.

GROUP COACHING ESSENTIALS (8.75 CCES) OR TEAM COACHING ESSENTIALS

Group Coaching Essentials - Our flagship program turning 15 in 2021, covering the best practices of designing, marketing and leading your own group coaching programs. Team Coaching Essentials - Explore the foundations of team coaching, along with the core coaching competencies to help teams thrive in their work.<https://www.GroupCoachingEssentials.ca>

ADVANCED GROUP AND TEAM COACHING PRACTICUM

Take a deeper dive into group and team coaching. Hands-on practice and feedback on group and team coaching skills in small cohorts. More info at [GroupCoachingEssentials.ca](https://www.GroupCoachingEssentials.ca).

VIRTUAL FACILITATION ESSENTIALS (8.5 CCES)

Build out your virtual facilitation toolkit for any type of virtual conversation - webinars, coaching, retreats or learning. Provide your staff with a toolkit in virtual facilitation skills to create more engaging conversations online. <https://www.groupcoachingessentials.ca/vfe.html>

TEAM COACHING ENGAGEMENTS (1-6 MONTHS)

Support your teams to achieve their best work, through enhanced relationships and results. Teams are supported by certified team coaches for a period of 1-6 months, or as needed. Contact Jennifer to discuss.

TEAM STRENGTHS DAYS

Strengths Team Days allow teams to connect, identify their strengths (using VIA Strengths or Clifton StrengthsFinder), while exploring the 6 Factors of High Performing Teams. Teams build out an action plan to take forward which can be supported by follow-on team coaching.

MENTOR COACHING GROUPS FOR ACC/PCC

10 hours of mentor coaching for their ICF credential - ACC, PCC. More info at [GroupCoachingEssentials.ca](https://www.GroupCoachingEssentials.ca)

EVERYTHING DISC AND FIVE BEHAVIORS

As an authorized partner of the Everything DiSC and the Five Behaviors of a Cohesive Team, we support individuals, groups and teams through the Everything DiSC and Five Behaviors series of programs and products.

NOTES

**It's all about
the
conversation.**

Jennifer Britton

CONTACT JENNIFER



Jennifer Britton, MES, CPT, PCC, CHRL
Potentials Realized | Group Coaching Essentials
Leadership | Teamwork | Conversations in the Hybrid, Remote and Virtual Space

Contact: 416-996-8326

Email: info@potentialsrealized.com



@CoachingBizBuilder, @RemotePathways @Reconnecting Workspaces



PlanDoTrack and EffectiveGroupCoaching



jennjbritton



<https://www.linkedin.com/in/jenniferjbritton/>

Catch the Remote Pathways podcasts on your favorite podcast player.

Websites:

Main site: PotentialsRealized.com

Reconnecting Workspaces: ReconnectingWorkspaces.com (coming soon)

GroupCoachingEssentials.ca

Teams365 blog at PotentialsRealized.com

We offer customized training, workshops, consulting and coaching (group coaching, team coaching and individual coaching) for organizations of all sizes. Reach out to Jennifer to discuss your needs in the areas of teamwork, leadership and organizational success.

What could you get checked off your list? Join us –
<https://www.standoutvirtually.com/coworking.html>

Pick up a digital copy of the PlanDoTrack Workbook and Planner for Remote and Virtual Professionals (2019) at our Store – <https://bitly.com/digitaljb>

Reconnecting Workspaces will be available on Amazon in June. Pre-order through Jennifer and inquire about workplace supports for organizations and teams.

